



## **COMPETENCY STANDARD**

FOR

Finance and Accounting Services Outsourcing
Level: 03

(IT Sector)

Competency Standard Code: I08S001L3V1

National Skills Development Authority
Prime Minister's Office, Bangladesh

## Contents

Contents	2
Introduction	3
Overview	4
Bangladesh NTVQF with Job Classifications	
NTVQF Level Descriptors	6
List of Abbreviations	7
Approval of Competency Standard	
Course Structure	
Units & Elements at Glance	
The Generic Competencies	
The Sector Specific Competencies	
The Occupation Specific Competencies	
The Generic Competencies	14
GUC04L2V1: Perform Basic IT Skills	15
GUC08L4V1: Lead Small Team	21
The Sector Specific Competencies	25
SSU01I08L3V1: Apply Occupational Health and Safety (OSH) Practices in the Workplace	26
SSU02I08L3V1: Type Documents in Bangla and English	
SSU03I08L3V1: Practice Use of Internet and Social Network	34
SSU04I08L3V1: Comply with Ethical Standards in IT Workplace	37
SSU05I08L3V1: Acquire Soft Skills in Customer Service	40
The Occupation Specific Competencies	43
OSU01I08L3V1: Interpret Finance and Accounting Services Outsourcing (FAO)	44
OSU02I08L3V1: Use Accounting Principles for Outsourcing	
OSU03I08L3V1: Perform Procurement Process	
OSU04I08L3V1: Apply Sales Order Procedure	
OSU05I08L3V1: Apply Books of Accounts	
OSU06I08L3V1: Comply with Performance Evaluation Criteria in Finance and Accounting	
Outsourcing (FAO)	
OSU07I08L3V1: Make a Presentation	
Validation of Competancy Stamdard by Standard and Curriculum Validation C	
(SCVC)	68
Copyright	69



#### Introduction

The National Skills Development Authority (NSDA) aims to enhance an individual's employability by certifying competiveness with skills. NSDA works to expand the skilling capacity of identified public and private training providers qualitatively and quantitatively. It also aims to establish and operationalize a responsive skill ecosystem and delivery mechanism through a combination of well-defined set of mechanisms and necessary technical supports.

Key priority economic growth sectors identified by the government have been targeted by NSDA to improve current job skills along with existing workforce to ensure required skills to industry standards. Training providers are encouraged and supported to work with industry to address identified skills and knowledge to enable industry growth and increased employment through the provision of market responsive inclusive skills training programmes. "Finance and Accounting Services Outsourcing" is selected as one of the priority occupations of Information and Communication Technology Sector. This standard is developed to adopt a demand driven approach to training with effective inputs from Industry Skills Councils (ISC's), employer associations and employers.

Generally a competency standard informs curriculum, learning materials, assessment and certification of students enrolled in TVET. Students who successfully pass the assessment will receive a qualification in the National Technical and Vocational Qualification Framework (NTVQF) and will be listed on the NSDA's online portal.

This competency standard is developed to improve skills and knowledge in accordance with the job roles, duties and tasks of the occupation and ensure that the required skills and knowledge are aligned to industry requirements. A series of stakeholder consultations, workshops were held to develop this document.

The document also details the format, sequencing, wording and layout of the Competency Standard for an occupation which is comprised of Units of Competence and its corresponding Elements.

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#### Overview

A **competency standard** is a written specification of the knowledge, skills and attitudes required for the performance of an occupation, trade or job corresponding to the industry standard of performance required in the workplace.

The purpose of a competency standards is to:

- provide a consistent and reliable set of components for training, recognising and assessing people's skills, and may also have optional support materials
- enable industry recognised qualifications to be awarded through direct assessment of workplace competencies
- encourage the development and delivery of flexible training which suits individual and industry requirements
- encourage learning and assessment in a work-related environment which leads to verifiable workplace outcomes

Competency standards are developed by a working group comprised of representative from NSDA, Key Institutions, ISC, and industry experts to identify the competencies required of an occupation in **Information and Communication Technology** sector.

Competency standards describe the skills, knowledge and attitude needed to perform effectively in the workplace. CS acknowledge that people can achieve technical and vocational competency in many ways by emphasising what the learner can do, not how or where they learned to do it.

With competency standards, training and assessment may be conducted at the workplace or at training institute or any combination of these.

Competency standards consist of a number of units of competency. A unit of competency describes a distinct work activity that would normally be undertaken by one person in accordance with industry standards.

Units of competency are documented in a standard format that comprises of:

- · unit title
- nominal duration
- unit code
- unit descriptor
- elements and performance criteria
- variables and range statement
- curricular content guide
- assessment evidence guide

Together, all the parts of a unit of competency:

- describe a work activity
- guide the assessor to determine whether the candidate is competent or not yet competent

The ensuing sections of this document comprise of a description of the relevant occupation, trade or job with all the key components of a unit of competency, including:

- a chart with an overview of all Units of Competency for the relevant occupation, trade or job including the Unit Codes and the Unit of Competency titles and corresponding Elements
- the Competency Standard that includes the Unit of Competency, Unit Descriptor, Elements and Performance Criteria, Range of Variables, Curricular Content Guide and Assessment Evidence Guide

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Page 4 of 69

## Bangladesh NTVQF with Job Classifications

NTVQF	EDUCATION SECTORS			
LEVELS	Pre-Vocation Education	Vocational Education	Technical Education	Job Classification
NTVQF 6			Diploma in engineering or equivalent	Middle Level Manager Sub Assistant Engr. etc
NTVQF 5		National Skill Certificate 5 (NSC 5)		Highly Skilled Worker / Supervisor
NTVQF 4		National Skill Certificate 4 (NSC 4)		Skilled Worker
NTVQF 3		National Skill Certificate 3 (NSC 3)		Semi-Skilled Worker
NTVQF 2		National Skill Certificate 2 (NSC 2)		Basic Skilled Worker
NTVQF 1		National Skill Certificate 1 (NSC 1)		Basic Worker
Pre-Voc 2	National Pre-Vocation Certificate 2 (NPVC 2)			Pre-Vocation Trainee
Pre-Voc 1	National Pre-Vocation Certificate 1 (NPVC 1)			Pre-Vocation Trainee



## **NTVQF Level Descriptors**

NTVQF Level	Knowledge	Skill	Responsibility	Job Class.
6	Comprehensive actual and theoretical knowledge within a specific study area with an awareness of the limits of that knowledge	Specialised and restricted range of cognitive and practical skills required to provide leadership in the development of creative solutions to defined problems	Mange a team or teams in workplace activities where there is unpredictable change     Identify and design learning programs to develop performance of team members	Supervisor / Middle Level Manager / Sub Assistant Engr. etc.
5	Very broad knowledge of the underlying, concepts, principles, and processes in a specific study area	Very broad range of cognitive and practical skills required to generate solutions to specific problems in one or more study areas.	Take overall responsibility for completion of tasks in work or study Apply past experiences in solving similar problems	Highly Skilled Worker / Supervisor
4	Broad knowledge of the underlying, concepts, principles, and processes in a specific study area	Range of cognitive and practical skills required to accomplish tasks and solve problems by selecting and applying the full range of methods, tools, materials and information	Take responsibility, within reason, for completion of tasks in work or study Apply past experiences in solving similar problems	Skilled Worker
3	Moderately broad knowledge in a specific study area.	Basic cognitive and practical skills required to use relevant information in order to carry out tasks and to solve routine problems using simple rules and tools	Work or study under supervision with some autonomy	Semi-Skilled Worker
2	Basic underpinning knowledge in a specific study area.	Basic skills required to carry out simple tasks	Work or study under indirect supervision in a structured context	Basic Skilled Worker
1	Elementary understanding of the underpinning knowledge in a specific study area.	Limited range of skills required to carry out simple tasks	Work or study under direct supervision in a structured context	Basic Worker
Pre-Voc 2	Limited general knowledge	Very limited range of skills and use of tools required to carry out simple tasks	Work or study under direct supervision in a well-defined, structured context.	Pre-Vocation Trainee
Pre-Voc 1	Extremely limited general knowledge	Minimal range of skills required to carry out simple tasks	Simple work or study exercises, under direct supervision in a clear, well defined structured context	Pre-Vocation Trainee



### **List of Abbreviations**

#### General

NSDA - National Skills Development Authority

ISC - Industry Skills Council

PPP -- Public Private Partnership

SCVC - Standards and Curriculum Validation Committee

CS - Competency Standard

UoC – Unit of Competency

#### Occupation Specific Abbreviations

MSDS - Material Safety Data Sheet

OSH - Occupational Safety and Health

PPE - Personal Protective Equipment

SOP - Standard Operating Procedures

FAO - Finance and Accounting Outsourcing

IT - Information Technology

KPI - Key Performance Indicators



## **Approval of Competency Standard**

Members of the Approval Committee:

Member	Signature
Md. Faruque Hossain	1
Executive Chairman (Secretary)	
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Md. Faruque Hossain

Executive Chairman (Secretary)

National Skills Development Authority (NSDA)

Date: 12.01.2020



# National Competency Standards for National Skills Certificate – III in Finance and Accounting Services Outsourcing in IT Sector

## **Course Structure**

SL		Unit Code and Title	UoC Level	Nominal Duration (Hours)
The Generic Competencies			40	
1.	GUC04L2V1	Perform Basic IT Skills	1	20
2.	GUC08L4V1	Lead Small Team	3	20
The	Sector Specific Co	mpetencies		100
1.	SSU01I08L3V1	Apply Occupational Health and Safety (OSH) Practice at Workplace	3	20
2.	SSU02I08L3V1	Type Documents in Bangla and English	3	20
3.	SSU03I08L3V1	Practice Use of Internet and Social Network	3	15
4.	SSU04I08L3V1	Comply with Ethical Standards in IT Workplace	3	25
5.	SSU05I08L3V1	Acquire Soft Skills in Customer Dealing	3	20
The (	Occupation Specifi	c Competencies		220
1.	OSU01108L3V1	Interpreted Finance and Accounting Services Outsourcing	3	25
2.	OSU02I08L3V1	Use Accounting Principles for Outsourcing	3	40
3.	OSU03I08L3V1	Perform Procurement Services	3	30
4.	OSU04I08L3V1	Apply Sales Order Procedure	3	30
5.	OSU05108L3V1	Apply Books of Accounting	3	50
6.	OSU06108L3V1	Comply With Performance Evaluation Criteria in Finance and Accounting Services Outsourcing	3	25
7.	OSU07I08L3V1	Make a Presentation	3	20
		Total Nominal Learning Hours		360



## **Units & Elements at Glance**

## The Generic Competencies

Code	Unit of competency	Elements of competency	Duration (hours)
GCU01L1V1	Perform Basic IT Skills	<ol> <li>Identify and use most commonly used IT Tools</li> <li>Operate Computer</li> <li>Work with word processing software</li> <li>Use spreadsheet packages to create / prepare worksheets</li> <li>Use presentation packages to create / prepare presentation</li> <li>Print documents</li> <li>Use internet and access e-mail</li> </ol>	20
GCU02L3V1	Lead Small Team	Provide team leadership     Assign responsibilities     Set performance expectations for team members     Supervise team performance	20
	Total N	ominal Hours	40



## **The Sector Specific Competencies**

Code	Unit of competency	Elements of competency	Duration (hours)
SSU01l08L3V1	Apply Occupational Health and Safety (OSH) Practice at Workplace	Interpret OSH policies and procedures     Follow and conduct OSH practices     Comprehend personal health and safety practices     Response to emergency situations	20
SSU02I08L3V1	Type Documents in Bangla and English	Install typing applications software of Bangla and English     Select appropriate tools and keyboard layout     Type document using different style formats     Perform touch-typing	20
SSU03I08L3V1	Practice Use of Internet and Social Network	Interpret internet and social network     Use audio and video messaging applications.     Demonstrate effective use of social network	15
SSU04I08L3V1	Comply with Ethical Standards in IT Workplace	Interpret the interest of clients     Deliver quality products and services     Demonstrate professionalism in IT Sector     Comply workplace code of conduct	25



SSU05I08L3V1	Acquire Soft Skills in Customer Dealing	dealing operations  2. Identify soft skills requirements in the workplace  3. Demonstrate required gesture and posture during customer dealing	20
	Total Nomina	l Hours	100



## **The Occupation Specific Competencies**

Code	Unit of Competency	Elements of Competency	Duration (hours)
OSU01108L3V1	Interpret Finance and Accounting Services Outsourcing (FAO)	Describe finance and accounting services outsourcing (FAO)     Interpret finance and accounting services outsourcing (FAO) process     Interpret finance and accounting outsourcing (FAO) organisational structure     Interpret cloud accounting	25
OSU02I08L3V1	Use Accounting Principles for Outsourcing	Outline types of accounting     Examine basic features of a business     Identify key components of a financial statements     Prepare accounting process map     Prepare accounting documents	40
OSU03I08L3V1	Perform Procurement Process	Apply sourcing     Process invoices and helpdesk     Generate procurement reports	30
OSU04I08L3V1	Apply Sales Order Procedure	Manage sales contracts and orders     Perform credit control and invoicing     Manage accounts receivable and collections     Prepare sales report and analysis	30
OSU05I08L3V1	Apply Books of Accounting	Perform general ledger accounting     Manage fixed assets     Prepare period closing reports     Compile treasury reports     Develop financial analysis reports	50
OSU06I08L3V1	Comply with Performance Evaluation Criteria in Finance and Accounting Services Outsourcing (FAO)	Identify key performance indicators (KPI)     Apply finance accounting performance indicators     Use appropriate technology     Comply with client's output requirements	25
OSU07 08L3V1	Make a Presentation	Prepare written presentation     Identify interview techniques     Prepare official presentation	20
	Total Nom	inal Hours	220



## **The Generic Competencies**

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### National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	GUC04L2V1: Perform Basic IT Skills
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to perform basic IT skills. It specifically includes – identify and use most commonly used IT tools; operate computer; work with word processing software; use spreadsheet packages to create / prepare worksheets; use presentation packages to create / prepare presentation; print documents; and use internet and access e-mail.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Identify and use most commonly used IT Tools	1.1 Context of IT is interpreted     1.2 Commonly used <u>IT tools</u> are identified     1.3 Safe work practice and OSH Standards are followed
2. Operate Computer	<ul> <li>2.1 Peripherals are checked and connected with computer as per standard</li> <li>2.2 Power cords / adapter are connected with computer and power outlets socket as per standard</li> <li>2.3 Computer is switched as per standard</li> <li>2.4 PC desktop / GUI settings are arranged and customized as per requirement</li> <li>2.5 Files and folders are created, opened, copied, renamed, deleted and sorted as per requirement</li> <li>2.6 Properties of files and folders are viewed and searched</li> <li>2.7 Disks are defragmented, formatted as per requirement</li> </ul>
Work with word processing software	3.1 Word Processing software is selected and installed 3.2 Basic typing techniques are demonstrated 3.3 <u>Documents</u> are created as per requirement in



	personal use and office environment 3.4 <u>Contents</u> are entered 3.5 Documents are <u>formatted</u> 3.6 Paragraph and page settings are performed 3.7 Saving and retrieving technique of a document are interpreted
4. Use spreadsheet packages to create / prepare worksheets	<ul> <li>4.1 Spreadsheet packages are selected and opened</li> <li>4.2 Worksheets are created as per requirement in Personal use and office environment.</li> <li>4.3 Data are entered</li> <li>4.4 <u>Functions</u> are used for calculating and editing logical operation</li> <li>4.5 Worksheets are formatted as per requirement</li> <li>4.6 Charts are created</li> <li>4.7 Charts / Sheets are previewed</li> </ul>
5. Use presentation packages to create / prepare presentation	<ul> <li>5.1 Appropriate presentation software packages are selected and installed</li> <li>5.2 Presentation are created as per requirement in personal use and office environment</li> <li>5.3 Image, Illustrations, text, table, symbols and media are entered as per requirements</li> <li>5.4 Presentations are formatted and animated</li> <li>5.5 Presentations are previewed</li> </ul>
6. Print documents	<ul> <li>6.1 Printer is connected with computer and power outlet as pre standard</li> <li>6.2 Power is switched on at both the power outlet and printer</li> <li>6.3 Printer is installed and added</li> <li>6.4 Correct printer settings are selected and document is printed</li> </ul>
7. Use internet and access e-mail	<ul> <li>7.1 Appropriate internet browsers are selected</li> <li>7.2 Search engines are used to access information</li> <li>7.3 Video / Information are Shared /downloaded / uploaded from / to web site / social media</li> <li>7.4 Web based resources are used</li> <li>7.5 E-mail services are identified and selected to create a new email address</li> <li>7.6 Document is prepared, attached and sent to</li> </ul>



	recipients 7.7 E-mail is read, forwarded, replied and deleted as per requirement 7.8 Custom e-mail folders are created and manipulated 7.9 E-mail messages are printed
Range of Variabl	es
Variable	Range (may include but not limited to):
1. IT tools	1.1 Phone 1.2 Cell Phone 1.3 TABs 1.4 Computers 1.5 Laptops 1.6 Notebooks 1.7 Internet 1.8 Software
2. Peripherals	2.1 Monitor 2.2 Keyboard 2.3 Mouse 2.4 Modem 2.5 Scanner 2.6 Printer
3. Desktop / GUI settings	3.1 Icons 3.2 Taskbar 3.3 View 3.4 Resolutions
4. Documents	<ul> <li>4.1 Word documents</li> <li>4.2 Standard CV / Bio-Data with different text &amp; fonts, image and table</li> <li>4.3 Application / Official letter with proper paragraph and indenting, spacing, styles, illustrations, tables, header &amp; footers and symbols</li> <li>4.4 Standard report / newspaper items with column, footnote and endnote, drop cap, indexing and page numbering</li> </ul>



5. Contents	5.1 Illustrations and styles 5.2 Text 5.3 Table 5.4 Symbols 5.5 Header & Footer
6. Formatted	<ul> <li>6.1 Bold</li> <li>6.2 Italic</li> <li>6.3 Underline</li> <li>6.4 Font size, colour,</li> <li>6.5 Change case</li> <li>6.6 Alignment and intend</li> </ul>
7. Functions	7.1 Mathematics 7.2 Logical 7.3 Simple Statistical
8. Internet Browsers	8.1 Internet Explorer 8.2 Firefox 8.3 Google Chrome 8.4 Opera 8.5 Safari 8.6 Omni Web
	t be authentic, valid, sufficient, reliable, consistent, recent and nts of current version of the Unit of Competency.
Critical aspects     of competency	<ul> <li>1.1 Followed OSH standard and safe work procedures</li> <li>1.2 Completed application software installations properly</li> <li>1.3 Performed simple trouble shooting with computer</li> <li>1.4 Configured appropriate printer settings and printed the document</li> <li>1.5 Demonstrated ability to create e-mail accounts</li> </ul>
Underpinning knowledge	<ul> <li>2.1 Basic components of PC</li> <li>2.2 IT and IT Tools</li> <li>2.3 Type of software and application packages</li> <li>2.4 Use of word processor, spreadsheet and presentation software</li> <li>2.5 Type of math and logical functions</li> <li>2.6 Computer troubleshooting</li> <li>2.7 Techniques to access internet</li> </ul>



3. Underpinning skills	<ul> <li>3.1 Identifying and using IT Tools</li> <li>3.2 Demonstrating simple troubleshooting with computer</li> <li>3.3 Demonstrating typing on word processing software</li> <li>3.4 Creating, opening, copying, renaming, deleting and sorting files and folders as per requirement</li> <li>3.5 Saving and retrieving documents on word processing software</li> <li>3.6 Demonstrating ability to create e-mail accounts</li> <li>3.7 Opening an e-mail account and use it for different purpose</li> <li>3.8 Configuring appropriate printer settings and print documents</li> <li>3.9 Using functions for calculating and editing logical operation in spreadsheet</li> </ul>
Underpinning attitude	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 IT Tools 5.3 Computers with word processing application 5.4 Internet connection 5.5 Learning manuals
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio



Context of assessment

- 7.1 Competency assessment must be done in a training centre or in an actual or simulated workplace after Completion of the training module
- 7.2 Assessment should be done by NSDA certified assessor

#### **Accreditation Requirements**

Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.



### National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	GUC08L4V1: Lead Small Team
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to lead small team. It specifically includes – provide team leadership; assign responsibilities; set performance expectations for team members; and supervised team performance.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables
1. Provide team leadership	1.1 Work requirements are identified and presented to team members     1.2 Reasons for instructions and requirements are communicated to team members     1.3 Team members' queries and concerns are recognized, discussed and dealt with
Assign     responsibilities	<ul> <li>2.1 Duties, and responsibilities are allocated having regard to the skills, knowledge and attitudes required to properly undertake the assigned task</li> <li>2.2 Duties are allocated having regard to individual preference, domestic and personal considerations, whenever possible</li> </ul>
Set performance expectations for team members	3.1 Performance expectations are established based on client needs and according to assignment requirements 3.2 Performance expectations are based on individual team members' duties and area of responsibility 3.3 Performance expectations are discussed and directed to implement in the workplace



Supervise team performance	<ul> <li>4.1 Monitoring of performance are taken place against defined performance criteria and / or assignment instructions and corrective action taken if required</li> <li>4.2 Team members are provided feedback, positive support and advice on strategies to overcome any deficiencies</li> <li>4.3 Performance issues which cannot be rectified or addressed within the team are referenced to appropriate personnel</li> <li>4.4 Team members are kept informed of any changes in the priority allocated to assignments or tasks which might impact on clients' / customers' needs and satisfaction</li> <li>4.5 Team operations are monitored to ensure that employer / client needs and requirements are met</li> <li>4.1 Follow-up communication is provided on all issues affecting the team</li> <li>4.6 All relevant documentation is completed</li> </ul>
Range of Variables	
Variable	Range (may include but are not limited to):
Work     requirements	1.1 Client Profile 1.2 Assignment instructions
Team member's queries and concerns	2.1 Roster 2.2 Shift details
Monitoring of performance	3.1 Formal process 3.2 Informal process
4. Feedback	4.1 Formal process 4.2 Informal process 4.3 Sandwich process
5. Performance issues	5.1 Work output 5.2 Work quality 5.3 Team participation 5.4 Compliance with workplace protocols 5.5 Safety 5.6 Customer service



#### **Evidence Guide**

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical aspects     of competency	<ul> <li>1.1 Maintained or improved individuals and / or team performance given a variety of possible scenario</li> <li>1.2 Assessed and monitored team and individual performance against set criteria</li> <li>1.3 Represented concerns of a team and individual to next level of management or appropriate specialist and to negotiate on their behalf</li> <li>1.4 Allocated duties and responsibilities, having regard to individual's knowledge, skills and attitude and the needs of the tasks to be performed</li> <li>1.5 Set and communicated performance expectations for a range of tasks and duties within the team and provided feedback to team members</li> </ul>
Underpinning knowledge	2.1 Company policies and procedures 2.2 Relevant legal requirements 2.3 How performance expectations are set 2.4 Methods of Monitoring Performance 2.5 Client expectations 2.6 Team members' duties and responsibilities
3. Underpinning skills	3.1 Informal performance counselling skills 3.2 Team building skills 3.3 Negotiating skills
Required     attitudes	4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communicate with peers and seniors in workplace
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Tools, equipment and facilities appropriate to processes or activity



	<ul> <li>5.3 Materials relevant to the proposed activity</li> <li>5.4 Equipment and outfits appropriate in applying safety measures</li> <li>5.5 Relevant drawings, manuals, codes, standards and reference material</li> </ul>
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated workplace after completion of the training module  7.2 Assessment should be done by NSDA certified assessor

#### **Accreditation Requirements**

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Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.



**The Sector Specific Competencies** 



### National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU01I08L3V1: Apply Occupational Health and Safety (OSH) Practices in the Workplace
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply occupational health and safety (OHS) practices in the workplace. Its specifically includes – interpret OSH policies and procedures; follow and conduct OSH practices; comprehend personal health and safety practices; and respond to emergency situations.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables
Interpret OSH policies and procedures	1.1 OSH policies and safe operating procedures are interpreted     1.2 Safety signs and symbols are identified and followed     1.3 Response, evacuation procedures and other contingency measures are interpreted as per standards
2. Follow and conduct OSH practices	<ul> <li>2.1 All safety requirements / regulations are adhered to before, during and after use</li> <li>2.2 Personal Protective Equipment (PPE) is used</li> <li>2.3 Immediate work area is routinely checked for safety hazards prior to starting and during work</li> <li>2.4 Hazards and unacceptable activities are identified, rectified or removed and work is conducted safely according to standard OSH requirement</li> <li>2.5 OSH hazards and incidents in the work area are reported to appropriate personnel according to workplace procedures</li> </ul>



3. Comprehend personal health and safety practices	<ul> <li>3.1 Common health issues are listed</li> <li>3.2 Common safety issues hazards and risks are identified</li> <li>3.3 Hazards and risks assessment and controls are interpreted</li> <li>3.4 Hazards and risks observed in the work area are reported as per company safety guidelines</li> </ul>
4. Response to emergency situations	<ul> <li>4.1 Alarms and warning devices are identified.</li> <li>4.2 Emergency response plans and procedures are comprehended.</li> <li>4.3 First aid procedures during emergency situations are recalled</li> <li>4.4 Appropriate responses in an emergency situation are followed</li> </ul>
Range of Variables	
Variable	Range (may include but not limited to):
Occupational     Health and Safety     (OSH )policies	1.1 International OHS requirements     1.2 Fire safety rules and regulations
Personal protective equipment (PPE)	2.1 Hand gloves 2.2 Safety boots and shoes 2.3 Safety goggles / Eye protector e 2.4 Masks 2.5 Apron 2.6 Finger guard 2.7 Hair protector 2.8 Ear guard
Emergency     response plans are     procedures	3.1 Firefighting procedures 3.2 Earthquake response procedures 3.3 Medical and first aid
4. First aid procedure	4.1 Washing of open wound 4.2 Washing chemically infected area 4.3 Applying bandage 4.4 Taking appropriate medicine



#### **Evidence Guide**

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

meet all requiremen	its of current version of the Unit of Competency.
Critical Aspects     of Competency	<ul><li>1.1 Followed OSH policies and procedures</li><li>1.2 Responded to fire alarm and earthquake situation</li><li>1.3 Applied basic first aid procedure</li></ul>
2. Underpinning knowledge	2.1 Workplace OHS policies and procedures 2.2 Work safety procedures 2.3 Emergency response procedures: 2.4 Fire fighting 2.5 Earthquake response 2.6 Accident response 2.7 Types of hazards and their effects 2.8 Biological hazards 2.9 Chemical hazards 2.10 Physical hazards 2.11 OHS awareness
3. Underpinning skills	<ul> <li>3.1 Identifying common health issues in the workplace</li> <li>3.2 Following personal work safety procedure</li> <li>3.3 Reporting hazards and risks</li> <li>3.4 Responding to emergency procedures</li> <li>3.5 Maintaining physical wellbeing in the workplace</li> <li>3.6 Maintaining personal hygiene</li> <li>3.7 Performing first aid activities</li> <li>3.8 Performing basic firefighting using fire extinguishers</li> </ul>
Underpinning attitudes	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere ad honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Personal Protective Equipment (PPE) 5.3 Firefighting equipment



	5.4 Emergency response manual 5.5 First aid kits
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after Completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>

#### **Accreditation Requirements**

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Training Providers must be accredited by National Skills Development Authority (NSDA), the National Quality Assurance Body, or a body with delegated authority for quality assurance to conduct training and assessment against this unit of competency for credit towards the award of any NTVQF qualification. Accredited providers assessing against this unit of competency must meet the quality assurance requirements set by NSDA.



### National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU02I08L3V1: Type Documents in Bangla and English
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to type document in Bangla and English. It specifically includes – install typing applications software of Bangla and English; select appropriate tools and keyboard layout; type document using different style formats; and perform touch-typing.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables.
Install typing     application software     of Bangla and     English	<ul> <li>1.1 <u>Typing application software in Bangla</u> are identified and installed</li> <li>1.2 <u>Typing application software in English</u> are identified and installed</li> <li>1.3 Typing tutor software are collected and selected</li> <li>1.4 Specialized Bangla Typing Tutor Software is installed</li> </ul>
Select appropriate tools and keyboard layout	2.1 Appropriate tools for typing are identified 2.2 Appropriate keyboard layout for Bangla typing is selected 2.3 Touch typing technique is interpreted 2.4 Typing Bangla and English with preferred tools are performed
Type document using different style formats	3.1 <u>Style formats</u> are identified for typing documents 3.2 Styles in typing document are applied
4. Perform touch-typin։	4.1 Error-free typing is performed at a speed of 30–50 wpm in English 4.2 Error-free typing is performed at a speed of 20–40 wpm in Bangla



Variable	Range (may include but not limited to):	
Typing application software in Bangla	1.1 Avro 1.2 Bijoy Bangla 1.3 Easy Bangla Typing for Android 1.4 Bengali Typing Tutor 1.5 Bhasha Shoinik 1.6 Bengali typing software	
Typing application software in English	2.1 Typing Master 2.2 Rapid Typing Tutor 2.3 Typing Tutor	
3. Tools	3.1 Keyboard 3.2 Optical keyboard 3.3 Mouse for onscreen typing 3.4 Touch screen 3.5 Microphone for voice typing	
4. Keyboard layout	4.1 Avro Easy 4.2 Avro Phonetic 4.3 Bijoy 4.4 Bijoy Unicode 4.5 Bornona 4.6 Munir_Optima_uni 4.7 National (Jatio) 4.8 Probhat (semi phonetic)	
5. Style formats	5.1 Filenames 5.2 Hyperlinks 5.3 Page layout 5.4 Word styles – ValleyView templates 5.5 Borders, lines and outlines 5.6 Graphics and tables 5.7 Fonts style, size and formats	

#### **Evidence Guide**

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.



Critical aspects of competency	1.1 Identified appropriate tools for typing     1.2 Selected appropriate keyboard layout for Bangla typing     1.3 Performed Bangla and English typing with preferred tools and typing speed at least 30 and 40 wpm respectively
Underpinning knowledge	2.1 Installing typing software     2.2 Information on typing tools and keyboard layout     2.3 Style format
3. Underpinning skills	3.1 Installing typing software to work with Bangla 3.2 Typing with preferred keyboard layout 3.3 Applying style formats on documents 3.4 Performing touch-typing
4. Underpinning attitudes	4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns 4.5 Eagerness to learn 4.6 Tidiness and timeliness 4.7 Respect for rights of peers and seniors in workplace 4.8 Communication with peers and seniors in workplace
5. Resource implications	The following resources must be provided 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Popular browsers 5.4 Course materials 5.5 Laptops / computers 5.6 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio



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## 7. Context of assessment

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- 7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module
- 7.2 Assessment should be done by NSDA certified assessor

#### **Accreditation Requirements**

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## National Technical and Vocational Qualifications Framework for Bangladesh Unit of Competency

Unit Code and Title	SSU03l08L3V1: Practice Use of Internet and Social Network
Unit Descriptor	This unit covers the knowledge, skills and attitude required to practice use of internet and social network. It specifically includes – interpret internet and social network; use audio and video messaging applications; and demonstrate use of social network.
Nominal Hours	15 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Interpret internet and social network	1.1 Internet is interpreted and used     1.2 <u>Social networks</u> are identified and used
Use audio and video messaging applications	2.1 Audio application and video application are identified and applied  2.2 Video conferencing with appropriate application is performed  2.3 Audio conferencing with appropriate application is performed
Demonstrate     effective use of     social network	3.1 Creating account on <u>social network</u> is performed 3.2 Effective use of social network is performed
Range of Variables	
Variable	Range (may include but not limited to):
1. Video application	1.1 Skype 1.2 IMO 1.3 Facebook Messenger 1.4 Whatsapp 1.5 Viber 1.6 ooVoo



	1.7 TokBox
	1.8 WebEx Meeting Center (paid)
	1.9 AT&T Connect (paid)
2. Audio application	2.1 Uber Conference
	2.2 FreeConferenceCall
	2.3 Wiggio
	2.4 Speek
	2.5 Rondee
	2.6 JoinMe
	2.7 GoogleVoice
HILL IN EDUN	3.1 Facebook
	3.2 Twitter
3. Social networks	3.3 LinkedIn
	3.4 Youtube
	3.5 Google Plus
	3.6 WAYN
	3.7 Flicker
	3.8 Fotki
	3.9 DeviantArt
	3.10 DailyBooth
	3.11 Zooppa
	3.12 Xing

#### **Evidence Guide**

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical aspects     of competency	1.1 Performed audio conference efficiently     1.2 Arranged video conference with appropriate application successfully     1.3 Used social network effectively
Underpinning knowledge	2.1 Using online audio, video messaging applications     2.2 Social media
Underpinning skills	3.1 Arranging audio / video conference 3.2 Using social network



Underpinning attitudes	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Popular browsers 5.4 Audio-video chatting apps 5.5 Course materials 5.6 Laptops / computers 5.7 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Demonstration 6.2 Oral questioning 6.3 Written test 6.4 Portfolio
7. Context of assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>

#### **Accreditation Requirements**

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Unit Code and Title	SSU04I08L3V1: Comply with Ethical Standards in IT Workplace
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to comply with ethical standards in IT workplace. It specifically includes – interpret the interest of clients; deliver quality products and services; demonstrate professionalism in IT sector; and comply workplace code of conduct
Nominal Hours	25 Hours
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables
Interpret the interest of clients	<ul> <li>1.1 Client's view is interpreted and respected</li> <li>1.2 Confidentiality of information is upheld in accordance with organizational policies, <u>national legislation</u> and workplace policies</li> <li>1.3 Potential conflicts of interests are identified and informed to proper authority</li> </ul>
Deliver quality     products and     services	<ul> <li>2.1 Benchmark of product and service quality is identified</li> <li>2.2 Need of quality product and service delivery is interpreted</li> <li>2.3 Quality process to develop quality products and services is implemented following Industry and international standards</li> </ul>
Demonstrate     professionalism in     IT sector	<ul> <li>3.1 Agreed standards to deliver product or services are followed and commitment to deadlines is honoured</li> <li>3.2 Professional image in the workplace is projected</li> <li>3.3 Clients are negotiated effectively</li> </ul>
Comply workplace code of conduct	<ul> <li>4.1 IT security compliance is achieved</li> <li>4.2 Workplace code of conduct is interpreted</li> <li>4.3 Code of conduct is followed as stated in company guidelines in the workplace</li> </ul>



Range of Variables	Range of Variables		
Variable	Range (may include but not limited to):		
	1.1 Industry / sector code of ethics     1.2 International and national guidelines for consumer		
	protection		
1. National	1.3 International and national copyright laws		
Legislation	1.4 Occupational health and safety requirements		
Logislation	1.5 Intellectual property rights law		
	1.6 Legal and regulatory policies in the information		
	technology sector		
	1.7 Fire safety rules and regulations		
	e authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.		
1 Critical aspects of	1.1 Complied to client's satisfaction		
Critical aspects of Competency	Demonstrated professionalism in the workplace     Followed workplace code of conduct		
Underpinning knowledge	2.1 Details of professional code of conduct in the workplace 2.2 Industry and international standards		
	3.1 Complying client's satisfaction		
3. Underpinning skills	3.2 Interpreting quality product and services		
o. Oriderpirining skills	3.3 Demonstrating professionalism in the workplace     3.4 Maintaining workplace code of conduct		
4. Underpinning attitudes	4.1 Commitment to occupational health and safety		
	4.2 Promptness in carrying out activities		
	4.3 Sincere and honest to duties 4.4 Environmental concerns		
	4.5 Eagerness to learn		
attitudoo	4.6 Tidiness and timeliness		
	4.7 Respect for rights of peers and seniors in workplace		

4.8 Communication with peers and seniors in workplace



5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Personal computer and peripherals 5.3 Software 5.4 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Demonstration 6.2 Oral questioning 6.3 Written test 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module  7.2 Assessment should be done by NSDA certified assessor

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Unit Code and Title	SSU05l08L3V1: Acquire Soft Skills in Customer Dealing
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to acquire soft skills in customer dealing. It specifically includes — understand customer dealing operations; identify soft skills requirements in the workplace; and demonstrate required gesture and posture during customer dealing.
Nominal Hours	20 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Understand customer dealing operations	1.1 Customer dealing operation is interpreted     1.2 Duties of a customer service executive are identified     1.3 <u>Customer dealing skills</u> are interpreted
Identify soft skills     requirements in the     workplace	Meaning of soft skills is clearly stated and key components are listed     Soft skill requirements are identified in the workplace with specific emphasis on situational requirements
Demonstrate required gesture and posture during customer dealing	3.1 Importance of body language and posturing during customer interactions is summarised     3.2 Dos and don'ts of body language during customer interaction are recognised
Range of Variables	
Variable	Range (may include but not limited to):



	1.1 Patience
	1.2 Attentiveness
	1.3 Clear communication skill
	1.4 Knowledge of the product
	1.5 Ability to use "positive language"
	1.6 Acting skill
	1.7 Time management skill
1. Customer dealing skills	1.8 Ability to "read" customers
	1.9 A claiming presence
	1.10 Goal-oriented focus
	1.11 Ability to handle surprises
	1.12 Persuasion skills
	1.13 Tenacity
	1.14 Closing ability
	1.15 Willingness to learn
	2.1 Personality traits
	2.2 Social grace
	2.3 Facility with language
	2.4 Friendliness
	2.5 Personal habits
	2.6 Optimism
2. Soft skills	2.7 Teamwork
E. COR SKIIIO	2.8 Time management
	2.9 Stress management
	2.10 Responsibility
	2.11 Self-esteem
	2.12 Sociability
	2.13 Self-management
	2.14 Communication & negotiation

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

- Critical aspects of competency
- 1.1 Identified duties of a customer dealing agent
- 1.2 Applied soft skills at work
- 1.3 Demonstrated required gesture and posture at work



Underpinning knowledge	<ul><li>2.1 Scope and structure of customer dealing</li><li>2.2 Duties of a call centre agent</li><li>2.3 Soft skills techniques</li><li>2.4 Required gesture and posture for an agent</li></ul>
3. Underpinning skills	3.1 Interpreting customer dealing skills 3.2 Applying soft skills at workplace 3.3 Demonstrating required gesture and posture at workplace
4. Underpinning attitude	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (simulated or actual) 5.2 Environment on internet 5.3 Course materials 5.4 Laptops / computers 5.5 Projector
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Oral questioning 6.3 Demonstration 6.4 Portfolio
7. Context of Assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>



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# The Occupation Specific Competencies



Unit Code and Title	OSU01I08L3V1: Interpret Finance and Accounting Services Outsourcing (FAO)
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to interpret finance and accounting services outsourcing. It specifically incudes – describe finance and accounting services outsourcing; interpret finance and accounting services outsourcing process; interpret finance and accounting outsourcing organizational structure; and interpret cloud accounting.
Nominal Hours	25 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Describe finance and accounting services outsourcing	<ul> <li>1.1 Background of finance and accounting service outsourcing (FAO) industry is explained</li> <li>1.2 Scope of finance and accounting outsourcing (FAO) industry is identified</li> <li>1.3 Role and responsibilities of finance and accounting personnel for outsourcing services are described</li> </ul>
Interpret finance and accounting services outsourcing process	<ul> <li>2.1 Key aspects of Finance and accounting services outsourcing (FAO) are described</li> <li>2.2 Finance and accounting services outsourcing (FAO) are described</li> <li>2.3 Standard operating processes in finance and accounting outsourcing (FAO) are interpreted</li> </ul>
Interpret finance and accounting outsourcing (FAO) organisational structure	3.1 Model and structure of finance and accounting outsourcing (FAO) organisations is identified and described  3.2 Ethical and legal aspects of finance and accounting outsourcing (FAO) are identified and interpreted



4. Interpret cloud accounting	4.1 Cloud computing is described  4.2 Common cloud accounting platforms are identified  4.3 Common cloud accounting platforms are interpreted
Range of Variables	
Variable	Range (may include but not limited to):
Key aspects of finance and accounting services outsourcing (FAO)	1.1 Client 1.2 Account structure 1.3 Accounting platform 1.4 Service provider 1.5 Data security
Finance and accounting outsourcing (FAO) services	2.1 Procure to pay 2.2 Order to cash 2.3 Record to report
Cloud accounting platforms	3.1 QuickBooks 3.2 Xero 3.3 Fresh Books 3.4 Kashoo 3.5 Outright
	entic, valid, sufficient, reliable, consistent, recent and ent version of the Unit of Competency.
Critical aspects of competency	<ul> <li>1.1 Identified FAO processes</li> <li>1.2 Identified and explained model and structure of FAO organisations</li> <li>1.3 Identified cloud accounting platforms</li> </ul>
2. Underpinning knowledge	<ul><li>2.1 Background and basis of FAO</li><li>2.2 Ethical and legal aspects of FAO</li><li>2.3 Model and structure of FAO organisations</li><li>2.4 Platforms for cloud accounting</li></ul>
3.1 Identifying FAO processes 3.2 Identifying and explaining model and stru FAO organisations 3.3 Identifying cloud accounting platforms	



4. Underpinning attitude	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communicate with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet connection 5.3 Software 5.4 Chat platform 5.5 Projector 5.6 Stationary 5.7 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Demonstration 6.2 Oral questioning 6.3 Written test 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module  7.2 Assessment should be done by NSDA certified assessor

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Unit Code and Title	OSU02I08L3V1: Use Accounting Principles for Outsourcing
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to use accounting principles for outsourcing. It specifically includes — outline types of accounting; examine basic features of a business; identify key components of financial statements; prepare accounting process map; and prepare accounting documents.
Nominal Hours	45 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Outline types of accounting	<ul><li>1.1 Types of accounting are identified and described</li><li>1.2 Financial and management accounting is defined</li><li>1.3 Basic principles of accounting practice are identified</li></ul>
Examine basic features of a business	<ul> <li>2.1 Basic features of a business entity are identified</li> <li>2.2 Features of a business entity are described</li> <li>2.3 Stakeholders of business are identified</li> <li>2.4 Basic business <u>financial transactions</u> are interpreted</li> </ul>
Identify key components of financial statements	<ul> <li>3.1 Purpose and characteristics of financial statements are identified and explained</li> <li>3.2 <u>Key components of financial statements</u> are identified</li> <li>3.3 Appropriate assumptions are identified and described</li> </ul>
Prepare     accounting     process map	<ul> <li>4.1 Accounting cycle is identified and defined</li> <li>4.2 Business plan is developed and budget prepared</li> <li>4.3 Accruals and cash basis gap are identified</li> <li>4.4 Internal and external compliance maps are determined</li> <li>4.5 Financial authority map is identified</li> </ul>



5. Prepare accounting documents	<ul> <li>5.1 Basic accounting documents are identified</li> <li>5.2 Accounting documents are described</li> <li>5.3 Relevant accounting documents are employed as per job requirement</li> <li>5.4 Accounting documents and other financial transaction records are prepared</li> </ul>
Range of Variables	
Variable	Range (may include but not limited to):
Financial transactions	1.1 Single entry 1.2 Double entry
Key components     of financial     statements	<ul> <li>2.1 Statement of financial position / Balance Sheet</li> <li>2.2 Profit and loss account</li> <li>2.3 Statement of changes in equity</li> <li>2.4 Statement of cash flow</li> <li>2.5 Notes to the financial statement</li> </ul>
Basic accounting documents	3.1 Voucher 3.2 Invoice 3.3 Memo
	be authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.
Critical aspects of competency	1.1 Identified accounting cycles     1.2 Examined basic features of a business     1.3 Identified key components of a financial statements     1.4 Develop business plan and prepared budget
2. Underpinning knowledge	<ul> <li>2.1 Types of accounting</li> <li>2.2 Accounting cycles</li> <li>2.3 Internal and external compliance processes</li> <li>2.4 Purpose of financial authority</li> <li>2.5 Key components of financial statements</li> <li>2.6 Appropriate assumptions when preparing financial statement</li> <li>2.7 Relevant VAT &amp; TAX issues</li> <li>2.8 Job Costing</li> </ul>
3. Underpinning skills	3.1 Identifying different accounting types and cycles 3.2 Identifying main features of a business entity 3.3 Identifying key components of financial statements 3.4 Identifying and interpreting accounting process



	<ul> <li>3.5 Planning accounting process including compliance and authority</li> <li>3.6 Identifying accrual and cash basic gap</li> <li>3.7 Preparing accounting documents and financial transaction record</li> </ul>
Underpinning attitude	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet 5.3 Software and projector 5.4 Stationary and Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>

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Unit Code and Title	OSU03I08L3V1: Perform Procurement Process
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to perform procurement process. It specifically includes – apply sourcing; process invoices and helpdesk; and generate procurement report.
Nominal Hours	30 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
1 Apply sourcing	1.1 Sourcing is defined 1.2 Vendor management process is applied 1.3 Purchase order (PO) is processed 1.4 Day-to-day purchases are carried out 1.5 Master data management is utilised
2 Process invoices and helpdesk	2.1 Scanning, indexing and coding process is applied 2.2 E-invoice is created and saved 2.3 VAT and Tax rules are applied 2.4 Invoice is posted 2.5 <u>Vendor helpdesk tasks</u> are performed
3 Generate procurement reports	3.1 Procurement reports are identified 3.2 Cost savings tracking report is generated 3.3 Month-end accruals are reported 3.4 Spend analysis is prepared
Range of Variables	
Variable	Range (may include but not limited to):
1. Sourcing	1.1 Vendor management 1.2 Purchase Order (PO) management 1.3 Data management



Vendor helpdesk tasks	2.1 Dealing with refund claim 2.2 Dealing with employee claim (expense reimbursement) 2.3 Payment run 2.4 Disbursement 2.5 Discounting
Procurement reports	3.1 Cost savings tacking report 3.2 Month-end reports 3.3 Spend analysis report 3.4 Supplier cumulative report
	be authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.
Critical aspects of competency	1.1 Applied sourcing 1.2 Processed invoices 1.3 Carried out helpdesk duties 1.4 Generated procurement reports
Underpinning knowledge	2.1 Vendor management 2.2 Purchase Orders (PO) 2.3 Letter of Credit (LC)
3. Underpinning skills	3.1 Applying sourcing 3.2 Processing invoices 3.3 Carrying out helpdesk duties 3.4 Generating procurement reports
Underpinning     attitude	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook 5.3 Internet 5.4 Software 5.5 Chat platform

5.5 Chat platform



	5.6 Projector
	5.7 Stationary
	5.8 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>

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Unit Code and Title	OSU04l08L3V1: Apply Sales Order Procedure
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply sales order procedure. It specially includes – manage sales contracts and orders; perform credit control and invoicing; manage accounts receivable and collections; and prepare sales report and analysis.
Nominal Hours	35 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Manage sales     contracts and orders	<ul> <li>1.1 Sales contracts are interpreted and prepared</li> <li>1.2 Catalogues are managed</li> <li>1.3 Order confirmation steps are followed and order is tracked and validated</li> <li>1.4 Inventory management process is applied</li> <li>1.5 Customer database is managed</li> </ul>
Perform credit control and invoicing	2.1 Client credit is analysed 2.2 Billing is carried out and invoice adjustments are made 2.3 Discounts and allowances are applied 2.4 VAT and tax are applied accordingly
Manage accounts receivable and collections	<ul> <li>3.1 Collection process is monitored</li> <li>3.2 Unallocated payments and exceptions are managed</li> <li>3.3 Collection reconciliation is made</li> <li>3.4 Discounts are applied</li> <li>3.5 Dunning letters are posted and payment follow-up is made</li> <li>3.6 Collection reporting and analysis is completed</li> </ul>



Prepare sales repo and analysis	4.1 Sales trend analysis is made 4.2 Revenue forecast report is prepared 4.3 Cash management analysis is completed 4.4 Budgeting and planning for sales is carried out 4.5 Month-end report is prepared
Range of Variables	
Variable	Range (may include but not limited to):
Order confirmation steps	1.1 Enter order 1.2 Review order 1.3 Release order
	be authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.
Critical aspects of competency	1.1 Managed contracts and orders     1.2 Applied credit controls and issued invoices     1.3 Managed accounts receivable and collections     1.4 Prepared sales report and conducted analysis
Underpinning knowledge	2.1 Sales contracts 2.2 Inventory management 2.3 Discounting 2.4 VAT & tax implications and requirements 2.5 Budgeting and planning
Underpinning skills	<ul> <li>3.1 Managing contracts and orders</li> <li>3.2 Applying credit controls and invoicing</li> <li>3.3 Managing accounts receivable and collections.</li> <li>3.4 Preparing sales report and analysis</li> </ul>
Underpinning attitudes	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>



5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Workplace (simulated or actual) 5.3 Computer / laptop / notebook with internet connection 5.4 Software 5.5 Projector 5.6 Stationary 5.7 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module  7.2 Assessment should be done by NSDA certified assessor

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Unit Code and Title	OSU05l08L3V1: Apply Books of Accounts
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply books of accounts. It specifically includes - perform general ledger accounting; managed fixed assets; prepare periodic closing reports; compile treasury reports; and develop financial analysis reports.
Nominal Hours	50 Hours
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables
Perform general ledger accounting	<ul> <li>1.1 Journal entries are made correctly</li> <li>1.2 Pre-payment and adjustment entries are posted</li> <li>1.3 Period end accrual entries are made</li> <li>1.4 Reconciliations are made</li> </ul>
Manage fixed assets	<ul> <li>2.1 Fixed assets management issues are identified and applied</li> <li>2.2 Work-in-progress is reviewed and capitalised</li> <li>2.3 Depreciation is run and posted</li> </ul>
Prepare period closing reports	<ul> <li>3.1 Sub-ledgers are reconciled and closed</li> <li>3.2 Accruals are reviewed</li> <li>3.3 Final adjustment journal entries are posted</li> <li>3.4 Trial balance is generated</li> <li>3.5 Periodic income statement and balance sheet are released</li> <li>3.6 Statutory reports are prepared</li> </ul>
Compile treasury reports	<ul> <li>4.1 Cash management and forecasting report is compiled</li> <li>4.2 Bank reconciliation report is prepared</li> <li>4.3 Debt management report is prepared</li> <li>4.4 Analysis and reports are prepared for hedging</li> </ul>



5. Develop financial analysis reports	<ul> <li>5.1 Financial planning and analysis reports are prepared</li> <li>5.2 Management report is prepared</li> <li>5.3 Budgeting and analysis are made</li> <li>5.4 Business Reporting Language (BRL) tagging and filing are applied</li> <li>5.5 Generally accepted accounting principles (GAAP) and International Financial Reporting Standards (IFRS) transmission process are interpreted</li> </ul>
Range of Variables	
Variable	Range (may include but not limited to):
Fixed assets     management     issues	1.1 Additions 1.2 Disposals 1.3 Transfers 1.4 Depreciation 1.5 Physical verification
	be authentic, valid, sufficient, reliable, consistent, recent and ts of current version of the Unit of Competency.
Critical aspects     of competency	1.1 Performed general ledger accounting 1.2 Prepared period closing reports 1.3 Compiled treasury reports 1.4 Developed financial analysis reports
Underpinning knowledge	2.1 Fixed asset management 2.2 Depreciation 2.3 XBRL tagging 2.4 GAAP 2.5 IFRS
3. Underpinning skills	3.1 Performing general ledger accounting 3.2 Managing fixed assets 3.3 Preparing period closing reports 3.4 Compiling treasury reports 3.5 Developing financial analysis reports
Underpinning attitude	4.1 Commitment to occupational health and safety 4.2 Promptness in carrying out activities 4.3 Sincere and honest to duties 4.4 Environmental concerns



	<ul> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet connection 5.3 Software 5.4 Dialler 5.5 Chat platform 5.6 CRM 5.7 Projector 5.8 Stationary 5.9 Learning manual
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	<ul> <li>7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module</li> <li>7.2 Assessment should be done by NSDA certified assessor</li> </ul>

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Unit Code and Title	OSU06I08L3V1: Comply with Performance Evaluation Criteria in Finance and Accounting Services Outsourcing (FAO)
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to comply with performance evaluation criteria in FAO. It specifically includes – identify key performance indicators (KPI); apply finance accounting performance indicators; use appropriate technology; and comply with client's output requirements.
Nominal Hours	25 Hours
Elements of Competency	Performance Criteria Bold & Underlined terms are elaborated in the Range of Variables
Identify key     performance     indicators (KPI)	<ul> <li>1.1 Relevant sector outlook is analysed</li> <li>1.2 Client's <u>performance indicators</u> are identified and verified</li> <li>1.3 Financial performance outcomes are measured</li> <li>1.4 Data security and confidentiality law is interpreted</li> </ul>
Apply finance     accounting     performance     indicators	2.1 Accounting process is reviewed and revised, if necessary  2.2 Critical area analysis is carried out and recorded.  2.3 Financial and non-financial model of reporting are implemented
Use appropriate technology	<ul> <li>3.1 Client's technology requirement is examined</li> <li>3.2 Client's required technology is selected</li> <li>3.3 Client's resource management capacity is examined</li> <li>3.4 Appropriate technology for client is employed</li> <li>3.5 Selected technology is utilised as per standard operating procedure</li> </ul>



Comply with client's output requirements  Range of Variables	4.3 Service delivery model is interpreted
Variable	Range (may include but not limited to):
Performance indicators	<ul><li>1.1 Performance framework</li><li>1.2 Business function overview</li><li>1.3 Stakeholder analysis</li></ul>
2. Critical area analys	2.1 Financial performance management mechanism 2.2 Financial accounting 2.3 Cost accounting 2.4 Management accounting
3. Operational model	3.1 Technology alignment process 3.2 Training and development 3.3 Turn-around time 3.4 Data flow resource plan
Service delivery model	<ul><li>4.1 Key compliance areas</li><li>4.2 Service need analysis</li><li>4.3 Service delivery preferences</li><li>4.4 Technology and service delivery</li></ul>
	authentic, valid, sufficient, reliable, consistent, recent and of current version of the Unit of Competency.
Critical aspects of competency	<ul><li>1.1 Applied finance accounting performance indicators</li><li>1.2 Used appropriate technology</li><li>1.3 Complied client's output requirements</li></ul>
Underpinning knowledge	<ul><li>2.1 Key performance indicators (KPI)</li><li>2.2 Critical area analysis</li><li>2.3 Operational models</li><li>2.4 Service delivery models</li></ul>
3. Underpinning skills	<ul> <li>3.1 Interpreting key performance indicators</li> <li>3.2 Applying finance accounting performance indicators</li> <li>3.3 Using appropriate technology</li> <li>3.4 Complying client's output requirements</li> </ul>



4. Underpinning attitude .	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>
5. Resource implications	The following resources must be provided: 5.1 Workplace (actual or simulated) 5.2 Computer / laptop / notebook with internet connection 5.3 Software 5.4 Dialler 5.5 Headset 5.6 Chat platform 5.7 Projector 5.8 Stationary and learning manuals
6. Methods of assessment	Methods of assessment may include but not limited to: 6.1 Written test 6.2 Demonstration 6.3 Oral questioning 6.4 Portfolio
7. Context of assessment	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after completion of the training module  7.2 Assessment should be done by NSDA certified assessor

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Unit Code and Title	OSU07I08L3V1: Make a Presentation		
Unit Code	SEIP-ITPCS3003A1		
Unit Descriptor	This unit covers the knowledge, skills and attitudes require to make a presentation. It specifically includes – prepart written presentation; identify interview techniques; an prepare official presentation.		
Nominal Hours	20 Hours		
Elements of Competency	Performance Criteria  Bold & Underlined terms are elaborated in the Range of Variables		
Prepare written     presentation	<ul> <li>1.1 Personal written presentation matters and requirements are identified</li> <li>1.2 Standard resume writing techniques are identified and applied</li> <li>1.3 Standard cover letter points are clearly explained and prepared</li> <li>1.4 Portfolio is created on professional social media</li> </ul>		
Identify interview techniques	<ul> <li>2.1 <u>Types of interviews</u> are identified and explained</li> <li>2.2 Interview skills are identified and described</li> <li>2.3 Interview guidelines are followed</li> <li>2.4 Interview skills are demonstrated</li> </ul>		
Prepare official presentation	<ul> <li>3.1 <u>Presentation media</u> is identified</li> <li>3.2 Presentation plan is outlined</li> <li>3.3 Office presentation is prepared</li> </ul>		
Range of Variables			
Variable	Range (may include but not limited to):		



1. Types of interviews	1.1 Written 1.2 Oral 1.2.1 One-on-one 1.2.2 Group 1.2.3 Telephone 1.2.4 Online 1.3 Demonstration
2. Presentation media	2.1 Board 2.2 Poster paper 2.3 Slides 2.4 Photographs 2.5 Audio 2.6 Video 2.7 Website

#### **Evidence Guide**

The evidence must be authentic, valid, sufficient, reliable, consistent, recent and meet all requirements of current version of the Unit of Competency.

Critical Aspects     of Competency	<ul><li>1.1 Created personal written presentation</li><li>1.2 Applied different techniques to interview</li><li>1.3 Prepared official presentation</li></ul>
Underpinning     Knowledge	2.1 Prepare Curriculum Vitae / Resume 2.2 Prepare cover letter 2.3 Prepare presentation
3. Underpinning skills	<ul><li>3.1 Creating personal written presentation</li><li>3.2 Identifying interview techniques</li><li>3.3 Preparing for different types of interviews</li><li>3.4 Developing official presentation</li></ul>
4. Underpinning attitudes	<ul> <li>4.1 Commitment to occupational health and safety</li> <li>4.2 Promptness in carrying out activities</li> <li>4.3 Sincere and honest to duties</li> <li>4.4 Environmental concerns</li> <li>4.5 Eagerness to learn</li> <li>4.6 Tidiness and timeliness</li> <li>4.7 Respect for rights of peers and seniors in workplace</li> <li>4.8 Communication with peers and seniors in workplace</li> </ul>



	The following resources must be provided:
	5.1 Workplace (actual or simulated)
	5.2 Computer / laptop / notebook
5. Resource	5.3 Internet
implications	5.4 Software
	5.5 Projector
	5.6 Stationary
	5.7 Learning manual
	Methods of assessment may include but not limited to:
6. Methods of assessment	6.1 Written test
	6.2 Demonstration
	6.3 Oral questioning
	6.4 Portfolio
7. Context of	7.1 Competency assessment must be done in a training centre or in an actual or simulated work place after
assessment	Completion of the training module
	7.2 Assessment should be done by NSDA certified assessor

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## **Experts Involved**

Industry and subject matter experts who provided their valuable inputs to develop this Competency Standard (Mar– Apr, 2018):

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Mr. Syed Nahid Hossain	BACCO-SEIP	Coordinator (F & P)
Mr. Mohammad Jashim Uddin	British Council - SD03	Manager Finance
Mr. David King	British Council - SD03	Team Leader
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# Validation Workshop

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# Validation of Competancy Stamdard by Standard and Curriculum Validation Committee (SCVC)

The Competency Standards for National Skills Certificate in Finance and Accounting Services

Outsourcing, NTVQF L-III Qualification is validated by SCVC on 06 November 2019 and approved by

NSDA

#### Respectable members of the SCVC:

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100

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